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Macurco Expands Global Sales Team to Meet Growth Adds Former Honeywell Gas Detection Sales Leader

Company Builds on Demand for Fixed and Portable Gas Detection Solutions, Names Brian Wingo as New Manager of Regional Oil & Gas Sales

Sioux Falls, SD – June 29, 2018 – Macurco Gas Detection, a leading developer of gas detection solutions for oil and gas, emergency responders, industrial safety, HVAC, fire and security and building operations, today announced that Brian Wingo has joined the company as its new Regional Sales Manager for Oil and Gas Sales.

Mr. Wingo brings more than 15 years of experience as a sales leader in the detection and instrumentation industry to his new role at Macurco. He will report to Macurco's Vice President of Sales, Ron Unruh.

In his most recent position, for the last seven years, Mr. Wingo was RAE Systems by Honeywell's Western U.S. and Latin America Sales Manager. Mr. Wingo also served on the Honeywell Analytics Global Project Pursuit Team, where he sourced and delivered new wireless gas detection solutions for customers. He also created and managed new market strategies for North America industrial and energy exploration, refinement and transportation gas detection sales opportunities.



Brian Wingo, Manager of Regional Oil & Gas Sales for Macurco Gas Detection.

Prior to Honeywell, Mr. Wingo led customer marketing across the U.S. and Mexico for a leading wireless gas detection manufacturer. Mr. Wingo also previously worked in the oil and gas distribution market.

"As the oil and gas industry continues to rebound and expand exploration, extraction, transportation and refining operations, the workers and operations require effective, wireless fixed and portable gas detection monitors. Based on my experience, Macurco provides the energy industry with the most innovative wireless fixed gas detection systems and has built a strong global gas detection set of solutions that protect workers and the community in other industries such as HVAC, Fire and Security, Cold Storage, and Responder safety," Mr. Wingo said.



Macurco Gas Detection Recent Company Growth

Macurco has recently made several key appointments to its management, sales, support and technology development team as part of its strategy to drive future company growth. The company's year-over-year steady revenue progress has led to the necessity to augment its team with senior, experienced gas detection industry leadership.

Industrial operations have demanded Macurco's easily deployable, life-saving detection and protection wireless fixed and portable gas detection systems. And the company's 45-year proven track record of delivering easily installable, effective solutions that protect workers and the community provides unmatched detection and protection.

"Brian Wingo's industry knowledge and demonstrated sales excellence will help us meet the growing market demand for our new, advanced, fixed wireless gas detection systems that deliver real-time detection for Industrial Safety, Oil & Gas, Rendering, Waste Treatment and Environmental operations," said Jeffrey Christiansen, Macurco President. "The addition of Brian, and other industry professionals, will help us continue to deliver outstanding customer service, support and gas detection solution delivery that help our customers improve their operational real-time safety."

About Macurco Gas Detection

Macurco Gas Detection is a division of Aerionics Inc. Macurco designs, develops and manufactures a full set of fixed and portable gas detection monitors for the protection of workers, responders and the community.

Macurco's products provide the most advanced gas detection and protection of workers and the community via three product solutions. These solutions include the superior TracXP fixed wireless gas monitors for Oil and Gas and industrial applications; the innovative, industry-standard Macurco fixed gas monitors for security systems, building automation, HVAC systems, parking structure, cold storage, beverage and restaurant CO2 detection, and home/personal safety; and the groundbreaking AimSafety portable gas detection monitors for monitoring specific gases in potentially hazardous environments including fire and hazmat, oil and gas and industrial safety applications.

Macurco has more than 45-years of proven gas detection experience in residential, commercial and industrial gas detection. Macurco gas detection systems are widely recognized by distributors and users for their high performance and consistent reliability. Macurco, AimSafety and TracXP gas monitors are used in more than 50-countries around the world by major organizations protect workers and the community and save lives and maintain safety. Macurco is based in Sioux Falls, South Dakota. Learn more at www.macurco.com.